

# VALERY LUTOSHKIN

IT INFRASTRUCTURE SOLUTIONS EXPERT, C-LEVEL

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## Intro

CIO/CTO, project manager, chief solution architect in design, implementation and/or maintenance of system integration, networks and data centers.  
Expert / consultant / business partner in those areas.  
More than 20 years of experience. IQ 153.  
High level of responsibility, self-learning experience, comprehensive approach, analytical skills.  
My unique benefit is a perfect blend of systems thinking, a wide range of knowledge on various subjects, and the competence to solve problems at the intersection of business and technology.

## Areas of expertise

Planning and Management	Needs Analysis	Staff Utilization
LAN/WAN	Systems Integration	Risk Assessment
ITIL, ITSM, ISO/IEC 20000	Digital Transformation	Service Provider Networks
Virtualization	SAN, Storages	Data Center

## Experience

**Opticom** <https://optitelcom.ru> 2023-now

### CTO

- Defining the company's technical development strategy and vendor policy.
- Organizing technical presales and project execution.

**Infotaktika** <https://infotaktika.ru> 2022-2023

### CTO

- Defining the company's technical development strategy and vendor policy, managing the company's technical competence center (75 employees).
- Organizing technical presales and project execution.

**STEP LOGIC** <https://www.step.ru> 2020-2022

### Head of network solutions department

- Providing expertise for integration projects.
- Restructuring and managing the department (23 employees).

**Novye Telesystemy (New Telesystems)** <http://www.nts.su> 2012-2020

### CIO, Chief solution architect

- Deep remodeling and further maintenance of service provider network – Internet access (B2B, B2C), IP telephony, IPTV (70% more households (35 to 60k) and 250% income increase (130 to 331 M₽/year) under my supervision)
- Dramatic increase in services stability, creating and fulfilling internal SLAs
- Pioneering engineering solutions
- Restructuring and managing IT services (15 employees)
- Leading an in-house software development team
- Design, implementation, and maintenance of the city's biggest distributed Internet Exchange point (<http://tskix.ru>, more than 30 participants, up to 13Gbps of incoming traffic, up to 3M₽/year income)
- Providing expertise for network equipment design (Elsicom brand name).

**DEPO Computers** <http://www.depo.ru> 2010-2012

### Solution architects team leader

- Organizing and managing a solution architecture group (7 employees) in a systems integration department
- Providing continuous solutions design (hundreds of designed solutions of different complexity, the design process was structured and streamlined)
- Single-handed solutions design for major customers (Ministry of Health of the Russian Federation, Supreme Court of Arbitration of Russia, UNECO, VSMPO AVISMA, Rapida, mail.ru, Yandex etc.).
- Project management, problem solving.

since 2003

## Certificates



## Education



УНИВЕРСИТЕТ  
ИННОПОЛИС



МИСИС  
УНИВЕРСИТЕТ



ТОМСКИЙ  
ПОЛИТЕХ



Национальный исследовательский  
Томский государственный  
университет

ТУСУР  
TUSUR UNIVERSITY

## Non-professional skills

## Hobbies

## Eltex

since 2023

ME-series routers (2023)  
Using Eltex MES switches (2023)  
Eltex IP telephony solutions (2023)  
Eltex Enterprise wireless networks creation (2023)  
Using Eltex ESR routers (2023).

## Cisco Systems

since 2003

Cisco Certified Network Professional (CCNP) Enterprise (2009-2024)  
Cisco Certified Network Associate (CCNA) (2003-2024)  
Cisco Certified Specialist - Enterprise Advanced Infrastructure Implementation (2021-2024),  
Enterprise Core (2021-now), Enterprise Design (2021-2024)  
More than 25 exams (including CCIE written) have been passed in the Cisco certification system.

## Huawei

since 2019

Huawei Certified Internetwork Expert (HCIE) – Wireless (2021-now)  
Huawei Certified Internetwork Expert (HCIE) – Datacom/Routing&Switching (2020-now)  
Huawei Certified ICT Professional (HCIP) – Routing&Switching (2019-now)  
Huawei Certified ICT Associate (HCIA) – Wireless (2021-now)  
Huawei MVE (Most Valuable Expert) Award 2021 finalist.

## DCN

since 2022

DCN Certified Product Engineer (DCPE) (2022), DCN Certified Service Engineer (DCSE) (2023).

## Yealink

since 2023

Senior Certified IP Phone Engineer (2023), Certified IP Phone Sales Engineer (2023).

## EF Education First

since 2015

EXPRESS High Proficiency (CEFR C1/C2) (2015), English Certificate Proficient (CEFR C2) (2017).

## Leaders of Russia competition

Semi-finalist (2017-18 and 2018-19), IT track finalist (2021-22), finalist (2023).

## Graduate School of Public Administration RANEPA

Implementing digital transformation (236 a.h.).

## Innopolis University

CDO: Data-Driven Management (250 a.h.).

## NUST MISIS

Quantum communication methods (72 a.h.).

## National Research Tomsk Polytechnic University (TPU)

The Presidential program on training managers for national economy of the Russian Federation, Type B – Management: Project management, 550 a.h.  
Internship: Kaizen in service industry (Tokyo, Japan, 2019).

## National Research Tomsk State University (TSU)

Systems Analysis (advanced course by Tarassenko F.), 144 a.h.

## Tomsk State University of Control Systems and Radioelectronics (TUSUR)

Major: Radioelectronic systems, Engineer's degree in radio engineering.

## Languages

Russian (native), English (C1/C2).

## IPSC

Handgun, Standard division since 2013. Federation member since 2014. Actual 1<sup>st</sup> category.